




gab
Enterprise IT Solutions
the digital transformation experts

Enabling Digital Transformation in a cloud-first world

Enterprises embarking on a Digital Transformation journey are faced with many decisions: which technology and clouds to choose, the impact on a company's culture and finances, and the skillsets and digital literacy needed by employees to act and adapt to an ever faster changing environment driven by customers and competitors. A fully managed service solution allows enterprises of any size to focus on their core business, not on the complexity of managing IT and their networks while undergoing this transformation.

Working with the right partners can make all the difference for enterprises to thrive and become successful digital organizations. The partnership between Aryaka and GAB Enterprise IT Solutions GmbH, Microsoft's 2019 Partner of the Year Winner in Germany, offers customers the simplicity of IT solutions and services in a cloud-first world.

From consulting and planning, to piloting and implementation by GAB Enterprise IT Solutions based on Aryaka's fully managed SD-WAN delivered as-a-Service, our partnership delivers on the promise of Cloud and WAN transformation projects - including connecting to Microsoft Azure or SaaS applications like Office 365 - with simplicity, agility and lower total cost of ownership (TCO).

Delivering results for our customers

Customers benefit from the partnership model between Aryaka and GAB Enterprise IT Solutions and see positive results quickly.

TÜV Rheinland, for example, is a global leader in product quality assurance (QA) and testing and has deployed Aryaka's SD-WAN as-a-Service to upgrade and connect more than 20 office locations worldwide overall as part of its digital transformation strategy. "With nearly 80% of our WAN traffic used for cloud and SaaS applications, it was apparent we needed to look at an SD-WAN solution as part of our digital transformation strategy," said Shin Sterneck, Head of Global Network and Telecommunication Services at TÜV Rheinland.

Together, Aryaka and GAB Enterprise IT Solutions delivered on the customer's Digital Transformation strategy.

Aryaka and GAB Enterprise IT Solutions GmbH Facts

Aryaka

- In operation since 2009
- HQ in San Mateo, CA, USA
- 800+ Global Customers
- 98%+ Customer Retention
- 63 Countries
- Microsoft One Commercial Partner (OCP)

GAB Enterprise IT Solutions GmbH

- In operation since 1999
- HQ in Plattling, Germany
- Subsidiaries in US, Mexico and Middle East
- Aryaka reseller since 2016
- Microsoft Multi-certified Gold Partner and Microsoft FastTrack Partner
- Microsoft 2019 Partner of the Year Winner, Germany
- ISG Provider Lens – Microsoft Ecosystem Leader Germany

Aryaka

Upon launching the proof of concept (POC) with Aryaka, TÜV Rheinland was able to deploy four new locations throughout various parts of Europe and Asia in just a matter of days.

- TÜV Rheinland immediately saw their application performance speeds increase by 10x.
- As a result, TÜV Rheinland was able to provide faster testing times and results for their global customers in every industry vertical.

GAB Enterprise IT Solutions GmbH

The launch was made successful with the help of Aryaka's local certified reseller in Germany, GAB Enterprise IT Solutions.

- GAB Enterprise IT Solutions collaborated with Aryaka to identify the specific global network requirements for TÜV Rheinland.
- Provided additional IT infrastructure experience.
- Handled local language support ensuring there was efficient communication for both global organizations.

"For us, the Aryaka solution contributes greatly to the hybridization of our global network and is one of the milestones in our digitalization strategy - not least because of the security aspects and speed with which we are able to serve our customers," says Ruediger Hoppen, Global Officer IT Infrastructure at TÜV Rheinland.

Partners succeed with customers by offering Aryaka solutions

By partnering with Aryaka, companies like GAB Enterprise IT Solutions have the possibility to offer customers direct connectivity to Microsoft data centers via ExpressRoute, completely handled by Aryaka and backed by its world-class support. Aryaka supports ExpressRoute in 10 Azure regions across the Americas, EMEA and Asia.

Another advantage our partners can offer to customers and thereby increase their own revenue: Enterprises struggling with performance issues and unreliable connectivity in China related to the 'Great Firewall' can address these challenges with Aryaka's solution and provide optimized, software-defined network connectivity and application acceleration. British Multi-National Company Coats, the world's leading industrial thread business, introduced by GAB Enterprise IT Solutions, selected Aryaka to streamline the performance of their business applications across its China sites and saw immediate benefits. [Learn more](#) about this network transformation project and how GAB Enterprise IT Solutions and Aryaka implemented a solution reliably supporting global applications such as Office 365 used by Coats across all its worldwide sites.

GAB Enterprise IT Solutions is your trusted IT partner and a multi-certified Microsoft Gold Partner

GAB Enterprise IT Solutions GmbH is a globally experienced and professional system integrator for state-of-the-art Microsoft technologies. As a multi-certified Microsoft Gold Partner, we are an internationally sought-after specialist for the implementation, transformation and operation of private, hybrid and public infrastructures. GAB Enterprise IT Solutions GmbH maintains a very close partner relationship with Microsoft and constantly invests in this partnership. This ensures that our team is always up to date with Microsoft technologies. To learn more about us and our philosophy, visit our [website](#).

Learn more about Aryaka and our Partner program at www.aryaka.com/partners

About Aryaka Networks

Aryaka delivers the only fully-managed, end-to-end global SD-WAN service for the cloud-first era. Our unique technology integrates multi-cloud connectivity, application optimization, security, last-mile management and visibility into an SLA-driven OPEX-only solution that provides unmatched agility and improved TCO for the global enterprise.