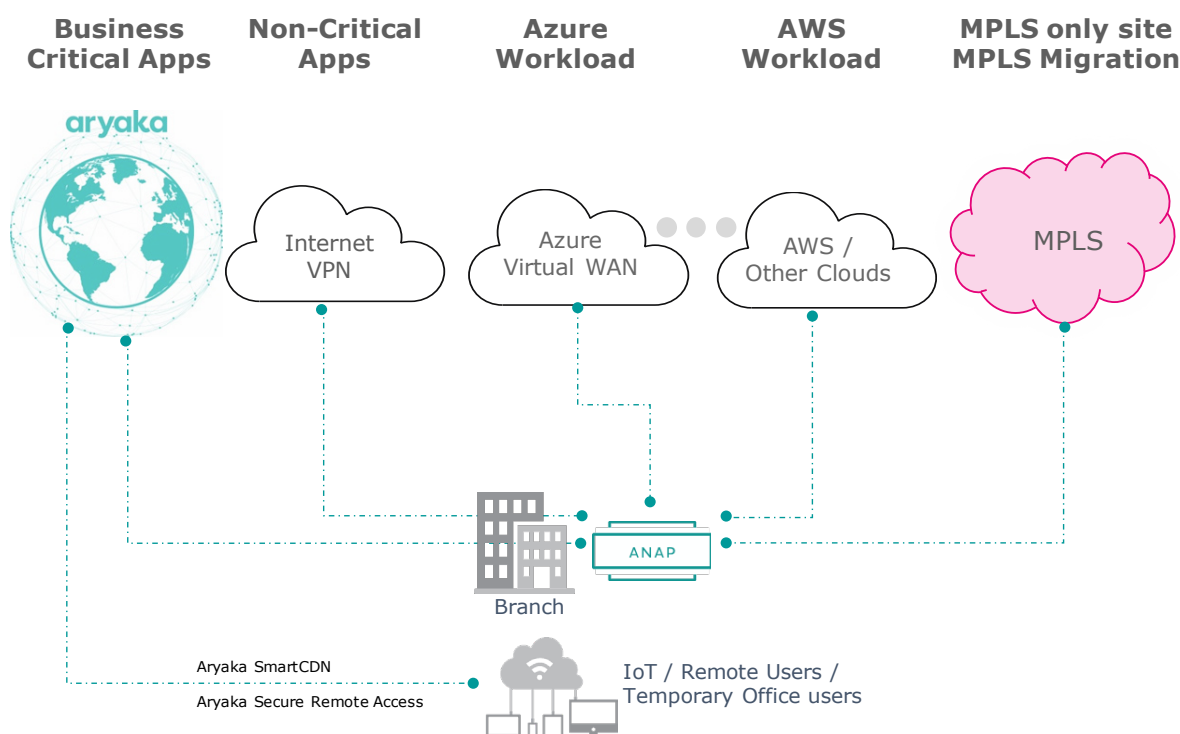


Value Proposition

T-Systems Smart SD-WAN, powered by Aryaka, brings an innovative architecture and a world-class team that delivers a best-in-class application experience as a managed service, enabling agility, simplicity, and an unparalleled level of user experience by consuming the WAN-as-a-service. Our optimized global network, based on Aryaka's Cloud-First SD-WAN and augmented by T-Systems MPLS network, offers connectivity, application acceleration, security, cloud networking, and insights for the best application performance that translates to tangible business outcomes.

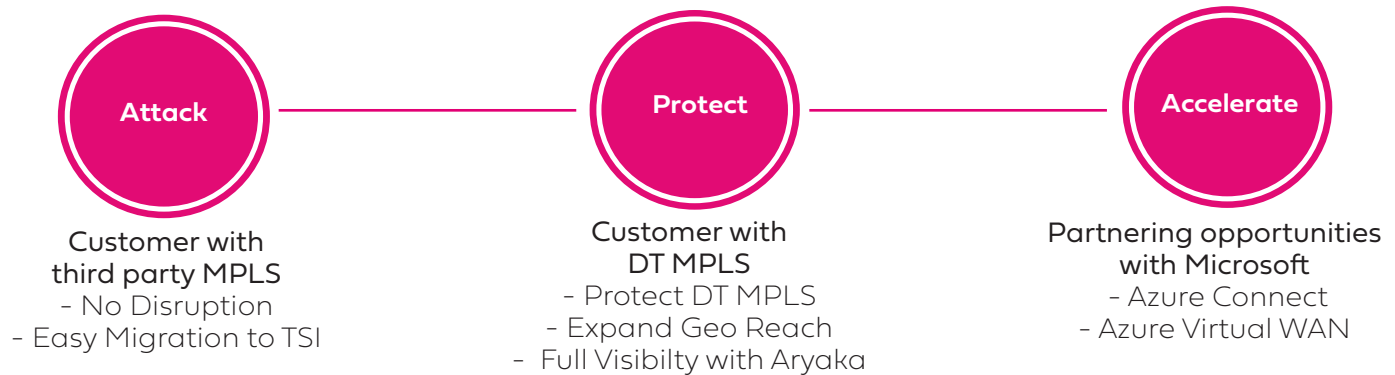
Flexible and Best of Breed Path Diversity



Qualification Questions

1. Do you have multiple global or regional business locations that you need to connect via a WAN?
2. Do you have locations in Mainland China?
3. Do you expand in new regions or add sites in existing locations/regions?
4. Is data security and compliance for regulatory reasons (i.e. GDPR) important to you?
5. What is your Unified Threat Management (UTM) strategy?
6. Do you need to connect to a growing or changing ecosystem of partners and customers?
7. Where are you in your Cloud journey - On-prem, Hybrid, Multi-Cloud?
8. Do you use or plan to use SaaS or cloud-based applications, i.e. Salesforce, Office 365, 8x8 or Zoom?
9. Are you experiencing performance issues, i.e. with TCP applications like HTTP(S), FTP, CIFS?
10. Do you have a diverse workforce including remote / mobile users that need reliable access to applications?

Top 3 Use Cases: MPLS Migration & Expansion and Azure



Remote & Mobile User Productivity

Aryaka
SmartCDN

Dynamic IP App Acceleration for Global Enterprises for faster Remote VPN connectivity and RDP performance, and real-time, lag-free Voice and Video

Aryaka SmartSecure
Secure Remote Access

Remote worker connectivity and acceleration by consolidating global VPN concentrators - no new hardware or software required- to access consistently fast data, voice and video from anywhere in the world.

Benefits of T-Systems Smart SD-WAN

Key Benefits	What this means for the customer...
One Managed Service	T-Systems SD-WAN, powered by Aryaka, provides a converged, secure, multi-cloud, integrated, fully managed SD-WAN service deployed on an optimized network with central orchestration for global and regional deployments
Operational Simplicity	Choice of connectivity for optimal path selection with a purpose-built Layer 2 Network, internet, MPLS, and Hybrid WAN from a single vendor
Ease of Doing Business	Remove complexity of managing multiple contracts with different vendors
Great Customer Service	A single point of contact for all issues means you no longer need to deal with multiple vendors
World-Class Support	World-class 24x7x365 support from a leading, global service provider
Visibility and Insights	Central Management Portal for real-time visibility of the state of the WAN