

Fast-Track Revenue with **Aryaka Accelerator** for Hybrid Work

Aryaka's Managed SD-WAN services meet enterprise needs for new hybrid workforce realities.

- Remove hybrid workforce uncertainty + complexity in enterprise networks with SmartConnect EZ + Pro solutions.
- Boost your revenue with lucrative evergreen commissions + the Aryaka Accelerator.
- Plus, add Private Access to deliver flexible connectivity for users anywhere.



Earn up to \$50K per deal!
New logos only
\$3K minimum MRR

Promotion runs
July 1, 2022 – June 30, 2023.
Terms and conditions apply.

Got a Deal? Got Questions?
channelpartners@aryaka.com

WE PAY OUT ON
Aryaka Smart Service
+ Private Access!



50% paid upfront and 50% paid at completion of implementation.

New Partner **FAST START**

We're serious about driving your success with Aryaka. We're offering an extra incentive to partners that are new to Aryaka or haven't sold a deal in the past 24 months.

Become a Partner: www.aryaka.com/partners



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PROGRAM TERMS & CONDITIONS:

- Qualifying recurring revenue streams are defined as Booked (as defined below), net new logo Monthly Recurring Revenue (MRR) within the Aryaka SmartServices portfolio, and Private Access Services ("Services"). Last Mile Services are not eligible for the incentive.
- All Bookings must have a signed Sales Order Form with required documents received and approved by Aryaka during the Program Period ("Bookings" or "Booked").
- All deals must be registered by Partner and accepted by Aryaka.
- Incentives are paid on collected MRR in accordance with Aryaka's standard commission's practice, and payments will be processed the month following receipt of payment against the customer's first invoice.
- All \$ (USD) amounts shown in this SPIFF will be paid out in the equivalent amount in local currency for all non USD denominated countries.
- Aryaka reserves the right to track orders during the Program Period and recover payment in the event that: (i) Services have not been deployed, (ii) there is a modification in the order price, or (iii) any other circumstance that results in chargebacks and credits required to resolve.
- Aryaka reserves the right to approve all qualifying recurring revenue and subsequent incentive payout. In addition, Partners must be current on all payments to Aryaka under the Agreement at the time the incentive is paid.
- Aryaka reserves the right to modify or terminate this Incentive Program at anytime.
- Partner agrees that this Incentive Program is confidential and governed under the Non-Disclosure Agreement between Partner and Aryaka or the Confidentiality provision under the Agreement.
- All incentive payouts are subject to applicable tax.